



Story - L1 Campaign (Brand Platform)

Close on a PREGNANT WOMAN in her living room, surrounded by piles of moving boxes. The camera booms down, revealing her HUSBAND listening to her very large stomach. The husband smiles. The pregnant woman smiles back at him. It's pure marital bliss. A mobile buzzes.

Woman (sings): When everything looks settled.

The woman nervously paces up and down the room, one hand resting on her tummy while the other holds the phone pressed to her ear. She stops, her eyes wide in disbelief.

Woman: News at sunset/ALT: News I can't forget.

Covering the receiver and telling the news to her husband.

Woman: Not one, not two, but triplets.

He sinks into a chair.

A sequence of four handheld portraits, showing different families - each with kids - in their homes. A guy with two kids in a parking lot. A family in the middle of dinner. A top shot of a family lying in bed together messing around looking at the camera. A father playing with his two kids, turning them in a circle, singing to them. We move between a range of angles and shot sizes as each family sings one part of the line.

Woman: It isn't easy, it feels strange. The day when everything starts to change.

A HUSBAND and WIFE in the living room grudgingly make their fold-out bed while their in-laws laugh, drink, and enjoy themselves in the background.

Husband: My in-laws come to visit.

Wife: No hotels, I don't believe it.

She stretches a sheet over the fold-out bed.

Husband: They'll leave in a month. No guarantee.

Wife: Privacy - it's a fantasy.

We move between different parts of a home. A FAMILY stood around a BBQ in the garden. A group of KIDS sit on the floor playing while their TEENAGE siblings chat on the couches. A picture-perfect family taking a perfect picture on their porch.

Woman: It isn't easy, it feels strange. The day when everything starts to change.

A NEWS ANCHOR on a television in the living room.

News Anchor: The world has locked down.

Reverse shot of a FAMILY (HUSBAND, WIFE, and 10-year-old DAUGHTER) watching the television.

Husband: Everything had to shut down.

Wife: Work. School.

Husband: So I'll take the table.

Wife (to Daughter): And you take the stool.

POV of a CHILD looking at their TEACHER on a computer monitor as she flips over a series of cards with different math symbols prompting the child to write equations. The MOTHER of the CHILD tries to follow along but can't keep up.

Woman: It isn't easy, it feels strange. The day when everything starts to change.

In a kitchen, an ELDERLY INDIAN MAN prepares curry in a hot cauldron. His SON is next to him, singing to the camera as he walks into the space.

Son: The first girl left me at the altar. The second one even faster. I sold my things and left my pad. And am moving back in with mum and dad.

His father spoons some curry into his mouth.

The Son with his Parents: It isn't easy, it feels strange. The day when everything starts to change.

We revisit the characters and families that we have seen. The relieved husband and

wife fold up their bed. The little girl now in the classroom with her teacher. The son sitting on the sofa between his two parents. All of them singing in unison, the music builds now.

Families: It isn't what I expected. My plans have been rejected. But I'll find a way through. Like I always do.

On 'do' the melody reaches a crescendo.

Dawn. We end with the couple from the beginning cradling their newborn baby in their living room. It's a quiet family moment. Dad lulls the baby as mom looks on, a portrait of blissful domestic harmony. A new day...

Story - L2 Campaign - Affordability

Video 1: "I Will Be Single Forever."

Day. We open on a wide low-angle shot, slightly raised off the floor. Theni - dressed in a tracksuit, with short, shaggy hair - eats a tub of frozen yoghurt in the corner of her sparsely furnished living room. The pitter-patter of raindrops as they pelt the windows. She looks into the camera, speaking loudly from a distance:

Night. We cut to a close-up of Theni - funkier, with her hair pulled back. She has turned around, reorienting the room around her. She is playing a video game and is really into it. She's so into her game that she doesn't even look to camera.

Theni: "Will."

It's early morning and Theni - fresh-faced, with longer hair - is now meditating on the floor of her living room, surrounded by newer, fancier furniture. She is the epitome of zen as she opens her eyes and looks over at us.

Theni: "Stay."

Theni is sitting on a sofa next to a GUY as they watch a movie together late at night. The room is rearranged. She is wearing lipstick, her hair is down, and she looks great. They catch each other's eyes and the guy feels like he should say something, holding up popcorn and saying "great popcorn". He grimaces, instantly regretting this lame line, while Theni turns to the camera and smiles.

Theni: "Single."

It's morning and we're close up on Theni - her hair is curled and her make-up is done. We hear a commotion around her and a PHOTOGRAPHER off-screen saying "you're doing great." Theni steps back, revealing her wedding dress and the guy from the previous scene in a three-piece suit and corsage sitting next to her on the sofa. Her dog is sitting in the middle of them. A MAKE-UP ARTIST sprays finishing touches on Theni then moves out of the way. They turn to one other, eyes locked.

Theni and Make-up Artist: Forever

We see the room with all the price tags.

SUPER AND VO: AFFORDABLE FURNITURE FOR WHEN YOUR LIFE PLANS CHANGE.

SUPER: MAKE YOUR HOME A SPACE THAT CHANGES WITH YOU.
IKEA logo.

Video 2: "I Will Never Have Kids"

Amir works in property. Insular and somewhat bookish, he knows what he likes and likes what he knows. A few years ago, Amir stepped out of his comfort zone and signed up for a dating app which is where he met his wife and the mother of his child.

Note: I think it would be cool to start Amir a bit younger - as a kid. Bring it full circle.

We open on a profile shot of Amir - baby-faced, with a bowl cut - standing in front of the mirror brushing his teeth while his brother sits on the toilet doing the same. Amir turns to the camera, toothpaste foaming around his mouth.

Amir: I

We remain at a kid's level (and do so throughout) as a teenage Amir - with greasy hair and skin - sits on the floor of his bedroom surrounded by FRIENDS, playing Nintendo Wii. Amir momentarily breaks his focus and looks up at the camera.

Amir: Will

Now we're in a dorm room adorned with LED lights as an eighteen-year-old Amir - wearing a band t-shirt and sporting some stubble - dances with his classmates to loud, head-banging music. Eyes glazed, hands raised, Amir is lost in the song's climax.

Amir (shouts): Never

Amir - now with a beard and glasses - is in his early 30's as he presses his ear up against the pregnant belly of his wife while she lies supine on the bed. The loud music has been replaced with dead silence as he looks into the camera with excited anticipation.

Amir: Have

It's dawn as Amir - with tired eyes and the first signs of greys coming through - stands over a changing table next to a crib and removes his BABY's diaper. Both of them are illuminated by tea lights scattered about the room. He wraps up the diaper in a disposable bag and tosses it towards the bin...but misses, throwing his head back. ANOTHER KID, the same age as Amir was in the first shot, runs into the room and kisses him for no reason at all. He sighs, looks to the camera, and says:

Amir: Kids

We see the room with all the price tags.

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Video 3: "Only One Year In Dubai"

Kieran is a British ex-pat who went to Dubai for a year but never left. He works in fintech, but over the last few years he has left his flashy, playboy lifestyle behind, replacing nights out at the club with nights in with his wife and three children.

The film opens with Kieran sweating in a tiny bachelor's apartment. We see him in a centred, straight-angle frame. He is microwaving instant noodles. He looks at the camera.

Kieran: I'm

Kieran opens his fridge which is full of food and looks at the camera.

Kieran: In Dubai

Fridge POV. Kieran cooking in his kitchen which is now filled with smoke. More food, more people to cook for. His wife enters the frame and smells the aroma. He looks at the camera.

Kieran: For

We hear the whirr of a blender. Kieran, holding a baby in one hand, pours the baby formula into a cup. He looks at the camera.

Kieran: Only

Kieran is having dinner with his wife and three kids. He is 20 years older now. His hair recedes in the front and he's got a more relaxed, dad-like demeanour. We see the scene from the opposite end of a dining table. It's still that same symmetrical framing from the opening, but the space is larger. The furniture is also more family-oriented. Kieran looks at the camera.

Kieran: One year

He digs into his meal and resumes the conversation with his family. We see the kitchen with all the price tags.

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